

**Elizabeth Blair at Mortgage Edge has a strong performance track record in providing excellent customer service to her clients. Let past clients tell you why:**

While in the process of purchasing our first home, our real estate agent recommended that my fiancé and I should contact Elizabeth Blair at Mortgage Edge, for our mortgage needs. We are very thankful of that recommendation to this day. Elizabeth Blair is a pleasure to deal with. She is exceptionally helpful, knowledgeable and kind hearted. Truly a trust worthy person. It is very apparent; Elizabeth has a passion for her profession and in assisting others. Elizabeth Blair was not only able to speed up our lenders turn around on their paper work and the final approval process; she also was able to secure an incredible lower interest rate, than what that lender was originally offering us. We are simply amazed with Elizabeth's services and look forward to recommending her to our friends and family.

**Leanne K. and Steven P. Mississauga, ON**

With a growing list of mortgage companies advertising on the internet, it was very difficult to know where to begin. We were assured by our financial advisor that many of his clients had positive experiences with Elizabeth Blair at Mortgage Edge. Elizabeth clearly knows the industry well and was able to guide us through, not only the mortgage application, but also the home buying process. Her website provided us with insightful information. She took time to contact us over the phone soon after we had made an inquiry through her website and very quickly built a rapport and trust with us. Through the entire process, she was very accessible. Ultimately, Elizabeth was able to find a lender that suited our unique work situation and preferences and at a rate that we would not have been able to find elsewhere, even at the banking institution that we've been using for years. We will certainly be happy to contact her in the future for all of our mortgage needs. We have already recommended others to her and would be happy to continue to do so.

**T. Cheang, Markham, ON**

I would like to extend my sincere thanks to Elizabeth Blair for helping me during a very difficult time in my life. I had to renew my mortgage, and because of the unstable economy and bad credit, stemming back to a few years previous, when the company I worked for closed down and I lost my job - I was having a very difficult time. I thought the situation was hopeless and that the only solution was to walk away from the house as the rates I was being quoted would have crippled me financially. Elizabeth's hard work, dedication and positive attitude assured me at times when I thought it was a hopeless matter. She never gave up hope for a better deal for me, and she delivered. I have renewed my mortgage with a different lender, at a much lower rate than my previous mortgage, which will save me thousands of dollars and help me get my credit back on track. Elizabeth, I don't know how to thank you enough for your help, patience, continued support and follow up. I will highly recommend you to family, friends and co-workers. Thank you.

**Shelley Banks, Oshawa, ON**

Elizabeth was fantastic to work with! She was very professional and extremely efficient in all aspects of the process. We are both fairly new to owning a home and Elizabeth made everything simple and understandable for us. After having some negative experiences through our bank, Elizabeth helped us transfer to another lender. Everything seemed almost too easy! If you are tired and frustrated of being just another number at your bank, we recommend you contact Elizabeth! Just like us, you will be very impressed.

**Kyle Jakobi and Kristina McLaughlin, London, ON**

Elizabeth is professional and friendly and ensured that our mortgage was acquired at the best available interest rate. As we were first time home buyers in Canada we had a lot of questions and uncertainties. She was always available when we had questions and we felt like priority clients throughout the process. We will recommend her to all prospective mortgage applicants and are looking forward to working with her in future.

**Hannes & Yvette Jordaan, Toronto, ON**

I would like to commend Elizabeth Blair of Mortgage Edge on her exceptional professionalism. She took the time to listen and inspire. Our brief conversation moved me to re-think what I believed was a situation with no solution. Special, experienced and caring individuals are rare. Many individuals could benefit from her compassionate style and I thank you and the WHO organization for providing the platform where such fantastic professionals can connect. There is lots of information provided but rarely anyone willing to explain, even less who care about the individual in the financial services industry. Elizabeth inspired me to believe that there is always hope, and there are good people with integrity. I thank Elizabeth for giving me some of her time, her confidential brief consultation of experience and understanding.

**Ivy Hobe Marciniak, Mississauga, ON**

Thank you for switching my mortgage to a new lender. Your honesty, patience, dedication and integrity have surpassed anyone I have ever worked with, in my entire life, when it comes to dealing with money. I am happier now, more than ever, knowing that I have the flexibility to pay off my mortgage sooner and it did not cost me a penny to switch. You have listened to my needs and you have delivered. Thank you, thank you, thank you.

**Violet Soman, Brampton, ON**

Being newcomers to Canada means that there are many challenges in your way that ordinary people may not face every day. When the time came for us to buy our first house, we were very uncertain on how we were going to qualify for and obtain a Mortgage. We did not understand the Canadian home buying and Mortgage system at all. Elizabeth Blair was able to give us the advice that we needed as newcomers to the home market. Not only that but Elizabeth managed to secure a great rate for us, in spite of the banks initially not even wanting to look at our applications because we were so new to Canada. We faced many hurdles because of our newly arrived status and financial history. I am certain that I would not have been successful in obtaining a Mortgage without Elizabeth's help and hard work. I would recommend Elizabeth to anybody who is looking for a reliable, efficient and friendly professional. She was a great help to us and I will definitely make use of her services again.

**Francois and Renate Barnard, Oakville, ON**

Elizabeth was wonderful to work with. She is dedicated, courteous, and willing to take the extra time to answer any questions you may have. I would have no reservations recommending her to anyone who requires assistance with negotiating their mortgage. Elizabeth is the consummate professional! Thank you for all your hard work on our behalf.

**Phil and Donna Robertson, Kingston, ON**

Elizabeth Blair facilitated the purchase of our first home. I emailed her daily with questions to which she responded within hours. Without her commitment I truly believe we would not have obtained our dream home which we have today. She was reliable and resourceful every step of the way!

**Dr. T Reilly Ottawa, ON**

As a first time home buyer, I had no knowledge of what to expect and was very nervous about making such a big investment at such a young age. Elizabeth guided me and was there for me every step of the way. She was always available to answer any of my questions and she not only provided me with necessary information, she also better educated me on other possibilities and market opportunities. Elizabeth ensured that I received the desired amount of money necessary to purchase my home and made sure I received the best rate on the market. She not only provided me with her services as a mortgage broker, but she went above and beyond on a personal basis and ensured that my transaction went as smoothly as possible. It was a true pleasure to work with someone who is not only knowledgeable but who also puts all of their effort and heart into their work.

**Sofia Neves, Toronto, ON**

Elizabeth was recommended to us by our realtor. Being new to Canada we were not sure if it was wise to use a mortgage brokerage or go straight to the bank. After speaking with Elizabeth, we were very impressed with her knowledge and experience and we were instantly drawn to her. She was professional and yet friendly. She was able to get us a pre-approval immediately. We really enjoyed working with her and felt very comfortable that she had our best interests at heart. We have already recommended her to all of our friends.

**Stephanie & Oscar Dewar, Mississauga, ON**

We had been dreaming of buying our first detached house for some time. All our hopes were recently shattered when I was laid off from my job. I called Elizabeth and was amazed when she told me that financing was still possible. Elizabeth worked diligently to make our financing happen. She was always there when we needed to speak to her. What I admired most was her professionalism and amazing speedy advice to all of our questions and concerns. I am writing this short note from the comfort of our new home. I recommend her to any potential home buyer with utmost confidence.

**Saman Warnasuriya, Mississauga, ON**

Elizabeth is a marvel. She was able to consolidate some very high debt that I had incurred at a bad time in my credit history. I was in my third term of pregnancy with creditors calling every day and a lawsuit pending. Elizabeth got me through my despair and made me feel I was a priority at all times. I would highly recommend her services to anyone.

**Cathy Law, St. Catherines, ON**

Much to my surprise, Elizabeth was able to refinance my mortgage at a rate even lower than my own bank was offering. Not only did she save me thousands of dollars, she removed the usual headaches associated with financing.

**Mike Smith, Streetsville, ON**

Elizabeth surpassed all of my service expectations. In today's world of low service standards, it was refreshing to deal with a professional who made me feel like I was her one and only priority. I would not hesitate to recommend Elizabeth to any of my family or friends.

**Mark Pundzius, Toronto, ON**

As first time buyers, Elizabeth helped us understand our mortgage financing options. We also felt confident throughout the entire process as Elizabeth answered all of our questions and handled our paperwork with efficiency.

**David Bitterman and Dr. Adrianna Arkilander, Mississauga, ON**

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